## 1993 PHILIP MORRIS FRANCHISE POSITIONS

MAGAZINE TITLE: WORKING WOMAN

**ISSUE** FRANCHISE POSITION FEBRUARY 1993: MARCH: APRIL: MAY: JUNE: 4th Cover JULY: AUGUST: SEPTEMBER: 4th Cover

NOVEMBER:

OCTOBER:

4th Cover

Please note: These positions were negotiated a few years ago based on certain page levels. Since 1990, levels have consistently dropped while we have kept these positions for you. Please understand that we will need

DECEMBER: to re-evaluate and re-negotiate these positions based on 93.

PHILIP MORRIS VOLUME:

1990: 19 pages

1991: 14 pages

1992: currently 7.69 pages

JANUARY 1994:

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